

Fiscal Year 2022 Proposed Budget July 1, 2021 - June 30, 2022

Presented by:

City Manager Suzanne Ludlow

April 7, 2021

Big Picture



- The proposed FY22 Budget is a "maintenance of effort" budget, with no major new initiatives or services
- A small tax rate increase to 55 cents per \$100 assessed value (from \$0.5397) will allow some ability to help advance City goals not otherwise included in the Budget, as established in the City Council's Priorities
- Federal American Rescue Plan Act (ARPA) funds are being used to replenish some lost revenue, but most decisions about how the funds can be used will need to wait for guidance from the U.S. Treasury Department



Recognition Award



GOVERNMENT FINANCE OFFICERS ASSOCIATION

Distinguished Budget Presentation Award

PRESENTED TO

City of Takoma Park

Maryland

For the Fiscal Year Beginning

July 1, 2020

Christophe P. Morrill

Executive Director

The City of Takoma Park was presented with its third **Distinguished Budget Presentation Award**. The award represents the highest form of recognition in governmental budgeting and represents a significant achievement for the organization. The award, given by the Government Finance Officers Association (GFOA, reflects the commitment of the governing body and staff to meet the highest principles of governmental budgeting and presentation of budget information.

This is the third year the City has submitted its budget document for consideration. I am thrilled with the great work of Finance Director Susan Cheung, Budget and Accounting Manager Ron Kawaley, Deputy City Manager Jessica Clarke and Communications Specialist Donna Wright, particularly during the COVID-19 pandemic.

Congratulations to the team for a job well done!

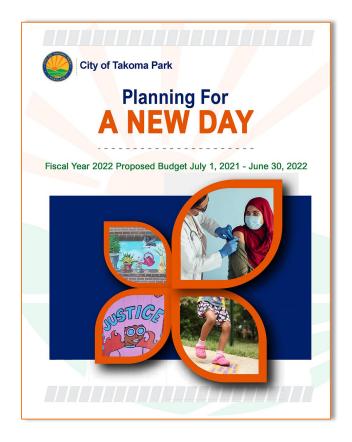


Presentation of Proposed Budget

1 Budget Schedule

- 2 Budget Overview
 - Revenue Sources
 - Key Points
- 3 Council Priorities

4 Thank you!





Budget Schedule

- April 07: Presentation of Proposed
 FY 22 Budget
- April 14: Public Hearing on the Budget
- April 19: Budget Work Session Capital
- April 26: Budget Work Session Operating
- April 28: Public Hearing
 - FY22 Tax Rate (Constant Yield Tax Rate)
 - FY22 Budget
- May 03: Budget Work Session Reconciliation
- May 12: First Reading Ordinances
- May 19: Second Reading Ordinances



Budget Overview

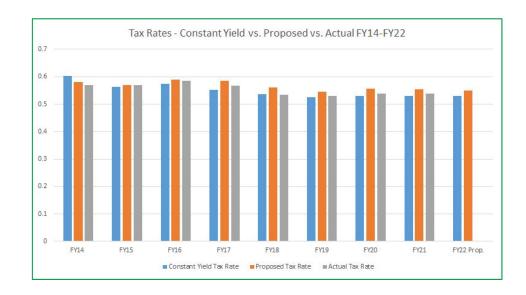
Total Revenue of All Funds \$36,213,136

Total General Fund Revenue \$27,404,881

■ Total Real Property Tax Revenue \$14,182,877

■ Total Expenditures of All Funds \$38,696,320

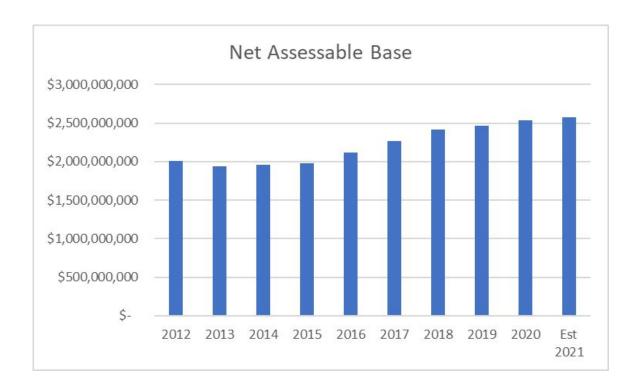
Total General Fund Expenditures \$35,667,922



- Proposed Tax Rate Increase
 From \$0.5397 to \$0.55 per \$100 assessed valuation
- Each cent of the real property tax equals approximately \$257,870
- The Constant Yield Tax Rate is \$0.5295
- The Constant Yield Tax Rate plus the 2.3% ECI is \$0.5417



Budget Overview





Example:

Increase in Assessed Value		
	<u>2021</u>	<u>2022</u>
Assessed Value	\$500,000	\$540,000
Tax Rate	0.5397	0.5500
Tax Owed	\$2,698.50	\$2,970.00
Increase in Tax Payment		\$271.50



Planning for a **NEW DAY**



As the end of the COVID-19 pandemic is in sight, with vaccinations becoming more and more available and the federal and State governments taking steps to address financial and health needs, a **NEW DAY is on the horizon**.

This Budget addresses City needs during and after the pandemic, as well as provides the foundation and tools for new leadership joining the City:

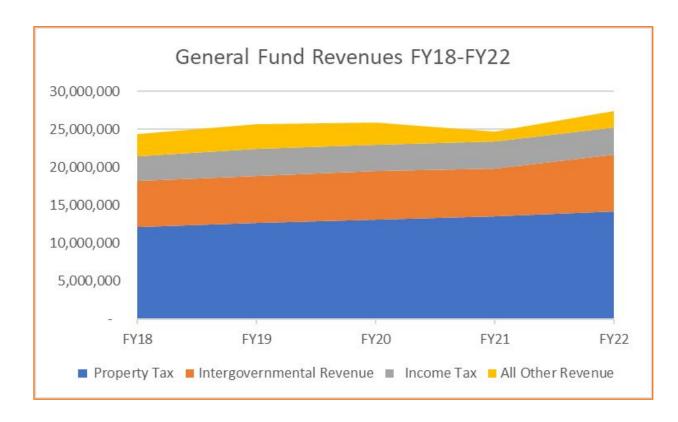
- City Manager
- Library Director (now on board)
- Housing and Community Development Director
- Public Works Deputy Director



Budget Overview

Four Budget Fund Categories and Their Revenue Sources

- General Fund
 - Property Taxes
 - o Income Tax
 - o Intergovernmental Revenue
 - Charges for Services
- Stormwater Fund
 - Fees from Property Owners
- Special Revenue Fund
 - o Grants
- Speed Camera Fund
 - Fines





- General Fund Revenue is \$27,404,881
 - o 95% comes from three sources
 - **✔** Property taxes (real, personal, and railroad and utility) 53.0%
 - Third year of triennial assessment (reassessment in December 2021 with results in February 2022)
 - · Residential assessments not likely to be affected by the pandemic; in fact, values increasing
 - Refunding of personal property tax affects total since State forgot to stop assessing inventory tax and reimbursements were delayed
 - ✓ Interjurisdictional (tax duplication, Highway User, other State payments) 29.0%
 - Includes \$1.2 million in federal ARPA funds to offset lost revenue, primarily Recreation Department program revenue
 - This category usually represents about 25% of General Fund revenues; difference is amount of ARPA funds
 - ✓ Income tax 13.3%
 - Based on 2020 income; by State law it is 17% of income tax that would otherwise go to Montgomery County
 - Amount has been increasing, but stays about same percentage of total General Fund revenue



General Fund Revenue is \$27,404,881

- 5% Charges for Services
 - ✓ Little revenue from Recreation Department programs in FY21 and FY22 due to pandemic restrictions and need to provide free or low-cost services to Takoma Park families
 - ✓ This category usually makes up about 8% of the revenues; ARPA funds in the Interjurisdictional category are making up much of the difference.
- Unassigned General Fund Balance: \$2,792,736
 - ✓ Council policy is to require this amount to be at least 17% of the General Fund operating revenue; that amount would be about \$4.66 million
 - ✓ The City continues to move forward on the Library project using the restricted Bond Reserve
 - ✓ The City is expecting to receive \$14.8 million in two tranches pursuant to the American Rescue Plan Act (ARPA); the bulk of the first \$7.4 million is in a Special Revenue Fund pending guidance on allowable use from the U.S. Treasury Department



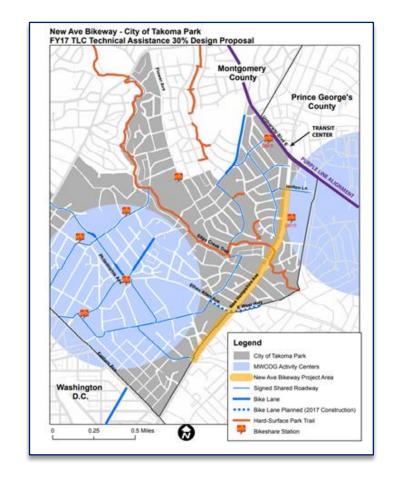
Stormwater Fund

- New Fee Structure Has Been Adopted, but Additional Funding Needed in FY22
 - ✓ In FY21, there was discussion of transferring \$50,000 from the General Fund to the Stormwater Fund to help offset the deficit in revenue from the transition process to the new fee structure, however, that transfer was not approved
 - ✔ Because of the less revenue gained in FY21 and the need to purchase a new street sweeper in FY22, a transfer of \$65,000 from the General Fund is included in the proposed budget and half of the cost of the \$546,000 all electric street sweeper is coming from the ERR
 - ✓ In future years, the approximately \$700,000 budget should be sufficient



Special Revenue Funds

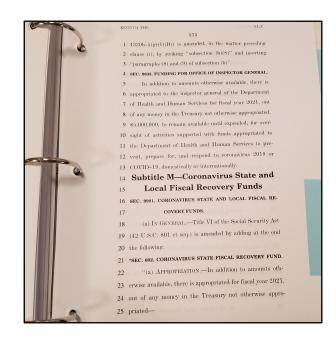
- Highlights of Regular Special Revenue Funds for FY22
 - ✓ Non-ARPA items in the Special Revenue Fund include:
 - State Façade Grant \$100,000
 - CDBG Houston Court Project \$91,000
 - CDBG ADA Sidewalk Work \$91,000
 - State Bond Bill (Grant) for Library Construction \$226,698
 - TKPK5K Race \$45,000
 - New Ave Bikeway Section A \$320,000
 - Safe Routes to School \$41.812
 - Takoma Park Foundation Grant \$1,645
 - Cable Equipment \$230,000





Special Revenue Funds

- O The American Rescue Plan Act \$6.2 million
 - The recently passed American Rescue Plan Act (ARPA) includes funds for every municipality; original estimates are that Takoma Park will receive \$14.8 million in two \$7.4 million tranches to help replace lost revenue, provide assistance to residents and small businesses hurt by the pandemic, allow for certain hazard pay, and improve water, sewer and broadband infrastructure
 - ✓ The guidance on how the funds can be spent has not yet been issued by the U.S. Treasury Department; we have used \$1.2 million to replace lost revenue in categories we believe clearly meet the Act's provisions, and we have allocated \$100,000 for a document management system and \$8,000 for assistance to businesses in the Façade Improvement Program; the remaining funds we have placed in a Special Revenue Fund as we wait for clarification
 - ✓ A "wait list" of possible uses of these funds has been developed and will be refined through discussions with Council over the coming year





Speed Camera Fund

Funds Have Declined in Past Year

- ✓ Expenditures from the fund are limited to the three staff that implement the program and that provide pedestrian and traffic safety work, and several purchases
- ✓ We will continue to monitor trends through the pandemic and will limit planned expenditures during this time





Personnel Costs and FTEs

• Personnel Costs Cannot be Easily Compared to FY21 Due to Unfilled Positions During Pandemic

- ✓ The FY21 Budget removed personnel funds for part time staff that were not used during the pandemic and vacant positions that were kept unfilled for most or all of the fiscal year; funds for projected raises were also reduced, with only a small 1.5% increase for staff provided
- ✓ The FY22 Budget anticipates filling part time and full time staff positions and providing a modest wage increase, pending the outcome of contract reopeners for wages for the City's two unions
- FY22 personnel costs for those departments that were largely fully staffed may be compared to FY21, but other departments, most notably the Recreation Department, would need to be compared to FY20 for a more accurate understanding of staffing and costs

Change in Full Time Equivalents: -0.24

- ✓ A new full-time Communications position is being created to help with the massive workload currently carried by our one Communications Specialist; there will likely be additional limited term Communications staff needed to implement the ARPA-funded programs, but at least two full-time staff members are needed in this division on a permanent basis
- ✓ There is a reduction in part-time staff hours that offsets this new position, leading to a reduction in Full Time Equivalents by 0.24



Capital Projects and Purchases

- Mostly Routine Purchases, but also an Electric Street Sweeper
 - ✓ Equipment Replacement Reserve (ERR) purchases include IT infrastructure, five Police vehicles, Public Works equipment, a Public Works pickup truck, and two expensive items: a Public Works loader (\$200,000) and an electric street sweeper (\$546,000; half of which is to come from the Stormwater Fund)
 - ✓ Other General Fund funded purchases include \$198,400 in Police equipment (mobile computers, field radio equipment, license plate reader), \$500,000 in ADA sidewalk work, \$250,000 in new sidewalk/traffic calming work, \$500,000 in road resurfacing, \$20,000 in street light upgrades, \$40,000 each for bike, bus shelter and public space improvements, \$80,000 for the City match to the New Hampshire Ave Bikeway grant, \$250,000 for possible capital housing project, and \$50,000 for the remaining City match to the \$100,000 State façade grant for improvements to businesses along New Hampshire Avenue
 - ✓ Facility Maintenance Reserve (FMR) funds the beginning of the Atrium fill in project (\$200,000 in FY22), \$40,000 for HVAC control improvements, and \$10,000 for the Rec Center gym floor improvements
 - ✓ Stormwater Work includes Hillwood Manor Playground and Cockerille Avenue pipe realignment in addition to half of the cost of the street sweeper
 - ✓ Speed Camera Fund includes purchase of the camera trailer and bike unit equipment



Capital Projects and Purchases

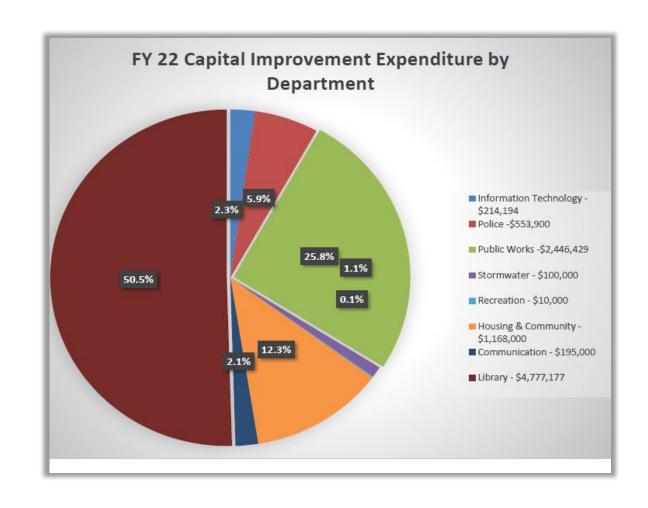
- O ARPA Funded Expenditures and Wish List
 - ✓ Several items have been identified to be purchased with federal American Rescue Plan Act (ARPA) funds, including \$100,000 document storage and management software to assist in managing grants and contracts, and \$8,000 in contributions toward the façade grants that would have come from private businesses
 - ✓ A Wish List of items that may be purchased using ARPA funds has been identified, if guidance from the U.S. Department of the Treasury supports such purchases; the purpose is to advance the goals of ARPA and, when possible, establish systems and technology to assist in City operations in the long term



The Library is an exciting project!



- Cost is spread over 30 years
- Debt payment about \$390,000/year
- Grants also helping pay cost





- Departmental and Non-departmental Budgets are Largely Maintenance of Effort Budgets
 - Approach Assumes Phase in To Full In-Person Service by January 2022
 - ✓ As pandemic restrictions ease, child care services resume in spring 2021, City facilities are likely to open for basic services by September, in-person conferences and events expected to return to pre-pandemic levels by January 2022
 - ✓ Due to the very limited revenues available, no significant changes are proposed in the base budget
 - Funds for Assistance to Residents and Small Businesses Hurt by the Pandemic Will Come from the ARPA Special Revenue Fund
 - ✓ Goal is to continue programs begun under the City's COVID-19 Fund, and also expand efforts related to workforce development and business assistance
 - ✓ If guidance from the U.S. Treasury Department permits, investment in commercial area improvements as well as bike, transit and sidewalk connections that support commercial areas could substantially advance City's goals for economic and environmental sustainability



Departmental and Non-Departmental Budgets are Largely Maintenance of Effort Budgets

- One Area of Flexibility to Meet City Goals \$300,000
 - Several initiatives that have been proposed to help meet Council Priorities have not been included in this base budget, but the budget does include a set aside of \$300,000 to allow some funding flexibility; some thoughts for these funds include a Residents Survey (\$80,000), funds for engineering work related to flooding across private properties (\$150,000 \$200,000), tree canopy pilot program (\$36,000), climate change resilience actions not otherwise addressed by Montgomery County and the City's sustainability programs, and technology improvements that may not be able to be funded from the ARPA funds
 - \$300,000 represents 1.16 cents of the proposed 55 cent per \$100 tax rate
- Guidance on Allowable Use of ARPA Funds Will Trigger Budget Amendments
 - Contracts, grants, hiring of limited-term staff, and purchases of technology will be needed to appropriately use and monitor the federal American Rescue Plan Act funds; once guidance is received, budget amendments will be required to specify the use and amount of these actions



Planning for Long-Term Financial Stability

Need to Keep Ongoing Revenue Consistent with Ongoing Expenditures

- ✔ Property tax revenue has not increased at a sufficient rate to keep up with modest increased costs of operations and the costs of new services added in recent years to meet Council Priorities
- ✓ Between 2011 and 2020, assessed property value increased by 31% in Takoma Park while real property tax revenue increased 21%; this reflects the lowering of property tax rates over time (from \$0.58 per \$100 to \$0.5397 during that period) and recognizes the concern the Council has for residents with limited incomes
- On a per person basis, personnel costs increase each year to keep up with area labor market wages and to cover increases in health insurance; personnel costs can only be reduced by cutting services or by adopting technology or other processes that reduce staffing needs

Lack of Formula-Based Municipal Tax Duplication Payments is a Serious Problem

✓ Tax duplication payments must be pursuant to formulas for the services the County receives money for but only the City provides; adherence to a formula will allow for payments to raise with the increasing cost of services and personnel; amounts have been largely frozen for ten years!

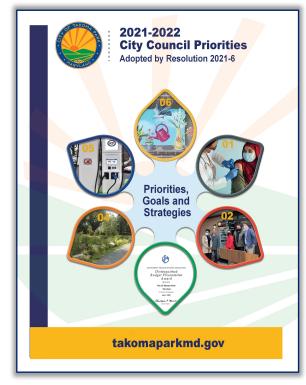
Economic Development and Investment Needs to Be Encouraged

Currently, most of the real property tax revenue received by the City comes from single-family residential property owners; increasing the proportion of revenue coming from commercial property would be beneficial to the entire community



Implementing Council Priorities

- Thank You For Clear Council Direction on Priorities to Guide Budget Proposals
 - The Council established six Priorities at its retreat in January; staff based its Budget recommendations on these Priorities:
 - ✓ Mitigate the Impact of COVID-19 on the Community and City Operations
 - ✓ A Livable Community for All
 - ✓ Fiscally Sustainable Government
 - ✓ Environmentally Sustainable Community
 - ✓ Engaged, Responsive and Service-oriented Government
 - ✓ Community Development for an Improved and Equitable Quality of Life





Implementing Council Priorities

- Priorities are Essential When Funds Are Tight, When in an Emergency, and When Choices are Difficult
 - o In Takoma Park, funds are always tight
 - This past year has included the COVID-19 pandemic as the nation is also facing critical social issues, gun violence and climate change-related storms
 - o Takoma Park always wants to do it all and be cutting-edge; how do we make the most progress?





Implementing Council Priorities – Mitigate the Impact of COVID-19 on the Community and City Operations

- Recognize the emotional, health and financial impacts of the pandemic on residents and employees in all actions undertaken by the City
- Use Federal Funds to Address Needs of Residents, Small Businesses
 - The American Rescue Plan Act (ARPA) provides funds to assist residents, businesses, and local governments regarding financial and health impacts of the COVID-19 pandemic; City expects to receive \$7.4 million for FY22 and a similar amount for FY23
 - ✓ Continue grants and emergency assistance provided under COVID-19 Fund in FY20 and FY21
 - ✓ Allow for free or low cost before/after school care and summer camps for families financially hurt by the pandemic
 - ✔ Focus on long term assistance, including workforce development, marketing and business operation consulting services
 - ✓ If permitted, undertake capital improvements to help commercial areas thrive into the future, including safe pedestrian, bike and transit access, façade improvements, tree and landscape improvements, energy improvements
 - ✓ If permitted, undertake stormwater improvements that help the community
- Use Federal Funds to Help City Operations Affected by the Pandemic
 - Use ARPA funds to restore lost City revenue
 - To the extent possible, use ARPA funds to purchase technology and fund establishment of processes that will help City operations manage ARPA grant funds and will help the City in the future



Implementing Council Priorities – A Livable Community for All

- Construct the new Library!
- Continue focus on racial equity throughout City operations and actions
- Continue implementation of the Housing and Economic Development Strategic Plan
- Work with Montgomery County Planning Department on Minor Master Plan for hospital/university property and Maple Avenue area to Community Center
- Consider and move forward on recommendations of Reimagining Public Safety Task Force
- Pursue street, sidewalk, bus stop, bikeway and public area improvements for sustainability and Vision Zero goals
- Advance Takoma Park Recreation Center project
- Continue funding of community grants and partnerships
- Support the arts, including in conjunction with City infrastructure improvements
- Support community events while continuing to follow safety protocols



Implementing Council Priorities – Fiscally Sustainable Government

- Careful monitoring of financial situation during and after pandemic
- Careful oversight of use of federal ARPA funds
- The proposed budget includes an unassigned general fund balance of \$2.8 million, when it should be \$4.66 million; but existence of ARPA funds provides a cushion if there is a revenue shortfall
- Strong need to get a structural change in tax duplication rebate payments from Montgomery County
- Must focus on having sufficient ongoing revenue to meet ongoing expenditures
 now and in the future





Implementing Council Priorities – Environmentally Sustainable Community

- Continued community engagement and actions regarding the Climate Emergency Response Framework
- Continued work on stormwater improvements, including purchase of all-electric street sweeper
- Continued provision of rebates and grants for clean and efficient energy use
- Option to use some of \$300,000 in unallocated funds in the Proposed Budget for environmental work, tree canopy pilot project, or work to address flooding across multiple private properties

■ Investigation of use of ARPA funds for stormwater infrastructure work, and commercial space

and area improvements that could advance environmental goals



Implementing Council Priorities – Engaged, Responsive, and Service-Oriented Government

- Continued work to serve community impacted by the pandemic, but now at a greatly increased level using ARPA funds; will require contracting and hiring of limited term staff to accomplish the great deal of work envisioned and allowed for through the use of these funds
- Community engagement actions and technology will be a large part of the FY22 work plan, including website update, and outreach to residents and businesses
- Addition of a new permanent full-time staff person to assist the Communications Specialist is needed



Implementing Council Priorities – Community Development for an Improved & Equitable Quality of Life

- Increasing and supporting commercial development and the health of our small businesses will add many benefits for Takoma Park: it spreads out property taxes, reducing the amount paid by single-family home owners; provides goods and services close to home which limits travel and fossil fuel use; provides local jobs and training opportunities; and provides opportunities to make energy efficiency and ADA accessibility improvements to our buildings.
- Economic development initiatives will focus heavily on those activities that can be funded by ARPA funds in FY22
- Work on the Recreation Center Project will continue, with a goal of getting ready to issue a Request for Proposals later in the year
- Implementation of the Housing and Economic Development Strategic Plan will continue
- Work with the Montgomery County Planning Department on the Minor Master Plan should be looked at with this Priority in mind
- Continued monitoring of Purple Line work and impacts will also help advance this Priority



Thank You!

With my retirement on July 1, this Proposed Budget is the last one I will prepare as City Manager of the City of Takoma Park. I am so grateful to have been part of the City for over 27 years.

I have a wonderful staff who help prepare the budget each year. All department heads and many mid-level managers spend many days working on the elements that affect their unit, based on the guidance of the City Council's Priorities.

Extraordinary work is done by Finance Director Susan Cheung, Deputy City Manager Jessica Clarke, Budget and Accounting Manager Ron Kawaley, and Communications Specialist Donna Wright. Larger municipalities have whole divisions who do this work – our staff prepare the budget in addition to their daily duties.





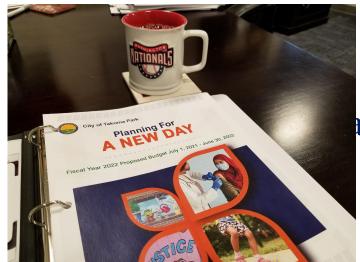




Thank You!

While I look forward to enjoying springtime next year, my work on preparing the Proposed Budget for Council consideration each year is what I am most proud of regarding my service to the City of Takoma Park. The goals of the City Council have been effectuated through the annual Budget, and the financial health of the City has remained sound through recessions and this current pandemic.

Now it is time for Budget consideration – Takoma Park can look forward to a bright New Day ahead!



anne Ludlow



Next Steps

- April 7: Presentation of Proposed FY 22 Budget
- April 14: Public Hearing on the Budget
- April 19: Budget Work Session Capital
- April 26: Budget Work Session Operating
- April 28: Public Hearing
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