

Work Session

City Manager Search: Process Update and Search Firm Selection

Recommended Council Action

Hear the Council's City Manager Hiring subgroup's recommendations on: 1) the selection of an executive search firm; 2) community engagement in the search process; and, 3) a resolution establishing the Council's priorities and goals for the management of the city.

Context with Key Issues

City Manager Search Firm

A Request for Proposals soliciting an executive search firm to administer the recruitment of the next City Manager was published on June 22, 2023. Five submissions were received by the July 13th deadline. Four of them were responsive to the RFP and meet the minimum RFP submission requirements. A review team consisting of Councilmembers Dyballa, Honzak, and Small and ARPA Manager Bolduc reviewed the proposals against a set of seven criteria in the RFP, two of which are proposal costs and client references. The review team narrowed the four submissions to three finalists to advance to the interview phase. These finalists were:

<u>GovHR</u> :	\$20,500 - \$29,000+
<u>Baker Tilly</u> :	\$26,950 - \$28,950
Novak/Raftelis:	\$37,350 - \$38,500

Following interviews, the review team narrowed the candidates to two, and, following exceptional responses from references, agreed to recommend GovHR to the City Council as the firm to administer the recruitment of the next City Manager.

If selected, GovHR will begin its work with pre-search meetings and an organizational survey with city leadership and key stakeholders to assess the organization and the qualities of a successful candidate. This will then lead to the development of a position announcement, timetable, and brochure, and other advertising materials. GovHR will begin its recruitment efforts and screen candidates to develop a recruitment report to be shared with Council. They will then help develop interview questions and coordinate interviews and background screening. GovHR also offers support in the negotiation of a final contract with the chosen applicant along with a 12-month placement guarantee.

Community Engagement

In the PowerPoint presentation during the session, please note that a number of fulsome engagement activities occurred during the prior search, 2 years ago. As such, a key component of this search process will be to utilize that existing information while keeping staff and residents informed at each phase of the process. Additional considerations will evolve as the experts with the executive search firm have the opportunity to provide additional insights rooted in their past experience and industry best practice.

Resolution on CM Qualities

The mayor and all members of the search committee had an opportunity to include language in the draft resolution. The key component was to align the Council's stated priorities with City Manager qualities.

Council Priority

Advancing a Community of Belonging; Fiscally Sustainable Government; Environmentally Sustainable Community; Engaged, Responsive, Service-Oriented Government; Community Development for an Improved & Equitable Quality of Life.

Environmental Considerations

The City Manager will play an integral role in the City's climate priorities. It is also worth noting that doing many meetings and interviews virtually does reduce travel-related GHG emissions, as well as reduce cost.

Fiscal Considerations

The Council budgeted \$70,000 in the FY24 budget for this work. The proposal from GovHR is significantly below that figure, however, the extra buffer is welcome as there are a number of variable/optional services and non-fixed costs that may increase the final figure.

Racial Equity Considerations

The request for proposals asked for detailed information regarding the firms' focus on hiring a diverse pool of candidates. The recommended firm has been successful in identifying candidates that are racially, ethnically, and gender diverse. They are committed to a focus on diversity by advertising in publications that target people of color, and seeking out well-qualified women and people of color for inclusion in their recruitments.

Attachments and Links

Draft CM search firm selection ordinance. Draft council resolution on Management goals and priorities.

Introduced by: Councilmember Dyballa Single Reading: Effective Date:

CITY OF TAKOMA PARK, MARYLAND

ORDINANCE NO. 2023-

AUTHORIZING THE CITY MANAGER TO SIGN A CONTRACT FOR AN EXECUTIVE SEARCH FIRM TO ADMINISTER THE RECUITMENT OF THE NEW CITY MANAGER

WHEREAS, the City Council seeks to hire a City Manager; and,

WHEREAS, since the previous City Manager's departure, the Council has appointed an Acting/Interim City Manager from the City's Senior Leadership Team to serve through the hiring and onboarding of a successful candidate; and,

WHEREAS, the Council wishes to have an executive search firm assist Council in the recruitment of a City Manager; and,

WHEREAS, a Request for Proposals was issued on June 22, 2023, and a total of five (5) search firms submitted proposals; and,

WHEREAS, a Council appointed review team of three City Council members and one senior staff member reviewed the proposals against criteria outlined in the Request for Proposals, interviewed three of the firms, contacted references, and agreed on a firm to recommend to the full City Council to serve as the executive search firm; and,

WHEREAS, the review team recommends GovHR, at a rate of \$20,500, which includes all fees except third-party advertising fees (\$0-\$2500), recruitment costs (not to exceed \$1,500) and candidate travel expenses (as needed); and,

WHEREAS, GovHR has local and extensive national experience recruiting public sector executives for municipalities and other political subdivisions; and

WHEREAS, in the current fiscal year, FY24, \$70,000 was budgeted for these services.

NOW, THEREFORE, BE IT ORDAINED BY THE COUNCIL OF THE CITY OF TAKOMA PARK, MARYLAND THAT:

SECTION 1. The Acting City Manager is authorized to enter into a contract with GovHR for executive search functions.

SECTION 2. This Ordinance shall become effective upon adoption.

APPROVED this the _____ by roll-call vote as follows:

AYE: NAY: ABSTAIN: ABSENT:

CITY OF TAKOMA PARK, MARYLAND

RESOLUTION 2023-

Resolution Establishing the City Council's Goals and Priorities for the Management of the City

- **WHEREAS**, the City of Takoma Park is a vibrant progressive community of 2.4 square miles with a population of approximately 17,000 residents; and
- WHEREAS, the city of Takoma Park is a municipality chartered under the laws of the state of Maryland and is organized as a "council-manager" form of governance with a voting Mayor and Council ("City Council") that confers operational authority to a city manager; and
- WHEREAS, Takoma Park has a long and strong tradition of embracing and valuing diversity and respecting the civil and human rights of all residents and staff regardless of their race, ethnicity, national origin, immigration status, gender or sexual orientation; and
- WHEREAS, the City Council has passed several policies upholding the City's progressive values, such as resolution 2017-28 committing the City Council to apply a racial equity lens systematically and deliberately in decision-making and resolution 2020-6 outlining the City's approach to responding to the climate emergency; and
- **WHEREAS**, the City is a sanctuary city and one of the first municipalities in Maryland to adopt rent stabilization laws; and
- WHEREAS, in resolution 2023-13, the City Council established its overarching goals and priorities for Fiscal Year 2024 that reflect the special character of our community, these are:
 - advancing towards a city of belonging, with a culturally and economically diverse population where every resident has a voice, and marshaling our human capital and financial resources towards our goals;
 - working toward an environmentally sustainable community;
 - striving for fiscal sustainability in our city government and services, with transparency in decision making;
 - delivering an engaged, responsive and service-oriented city government, services and operations;
 - seeking community development for an improved and equitable quality of life in housing, transportation and other areas, and preparing for development while maintaining our special character and economic and racial diversity;

WHEREAS, the specific strategies outlined to achieve these goals include;

- hire and onboard a new City Manager;
- advance City communications with residents and adopt innovative, culturally appropriate initiatives to improve public engagement and collaboration with residents; and
- improve service delivery and reduce administrative burden by updating internal policies, IT infrastructure and software to support staff in doing their jobs; and
- WHEREAS, there is a vacancy in the permanent position of city manager, and the City Council, as a component of its faithful stewardship of the City, have conferred operational authority to an Interim/Acting City Manager who has faithfully discharged his duties; and
- **WHEREAS,** Takoma Park is embarking on a national search for a permanent city manager with the recognition that such search is a special alchemy because the position is by nature difficult, and must also respect a dynamic and active populace committed to local and global democratic principles.

NOW, THEREFORE, BE IT RESOLVED, that the City Council of Takoma Park, MD, establishes the following goals and priorities for a successful manager of the City who will:

- Respect and work with the City Council and city staff to achieve community goals and priorities;
- Be community focused and embrace Takoma Park's unique culture;
- Manage day-to-day city operations to ensure the future success of the community as a whole;
- Be an empowering staff leader and effective team builder, and serve as a fiscally prudent financial manager for the long term;
- Engage staff, City Council, other elected officials and members of the community, understand the importance of consensus and of transparency in decision-making;
- Be innovative, grounded in best practices, and foster new ideas to solve challenging problems; and
- Collaborate with government, private, nonprofit, community, and educational partners to achieve our community goals.

AND BE IT FURTHER RESOLVED, that while not exhaustive, these are among the stated goals in the hiring for this position, and shall guide the City Council is its search for a permanent City Manager.

Adopted this 2nd day of <u>August</u>, 2023

AYE: NAY: ABSENT: ABSTAIN:

Attest: